



Multi-Tenant Downtown Legacy Investment

233 E Main Street, Bozeman, MT

Yellowstone, BZN
On Pace for Record Crowds



CHARTER
REALTY





OSBORNE

233 E Main Street, Bozeman, MT

Investment Contact:

Spencer O'Donnell

Managing Director
Charter Realty
MT Broker License No. RRE-BRO-LIC-80052
(714) 400-6267 | spencer@charterrealty.com

Andrew Inches

Director
Charter Realty
License No. RRE-RBS-LIC-70850
(406) 581-6595 | andrew@charterrealty.com

Charlotte Durham

Broker
Big Sky Sotheby's International Realty
License No. RRE-BRO-LIC-52545
(406) 581-8891 | c@charlottenco.com



TABLE OF CONTENTS

Investment Overview	3
Investment Highlights	4
Aerial	5
Stacking Plan	6
Property Photos	7
Surrounding Downtown Bozeman	8
Interior Photos	9
Area Overview	10
Site Plan	11
Downtown Bozeman Overview	12
Bozeman in the News	13-14
City Overview	15
Big Sky	16
Tenant Overview	17-22
Demographics - 5, 10 & 20 Mile Rings	23
Demographics - 30 Minute Drive Time	24
Contacts	25



Investment Overview

We are pleased to present a generational opportunity to acquire *The Osborne*, a premier mixed-use asset located on East Main Street in Downtown Bozeman, Montana. Delivered in 2020 and designed by award-winning Locati Architects, this four-story, 33,044-square-foot building represents the only recent ground-up development on Bozeman's core Main Street corridor – combining best-in-class construction, architectural excellence, and long-term income stability.

The Osborne features a curated tenant mix of high-end retailers, premier dining, executive office suites, and a rooftop telecommunications lease. All tenants operate under long-term leases with annual increases, including NNN structures throughout.

Located in the heart of one of the fastest-growing and most affluent micropolitan markets in the U.S., *The Osborne* benefits from walkable access to hundreds of downtown retailers, proximity to Montana State University, and over 4.5 million annual tourists who visit the greater Bozeman–Yellowstone–Big Sky region. This is a rare chance to acquire a Main Street trophy asset in a severely supply-constrained submarket with high barriers to entry.

Property Details:



Parcel No. (APN)

06-0799-07-2-13-14-0000



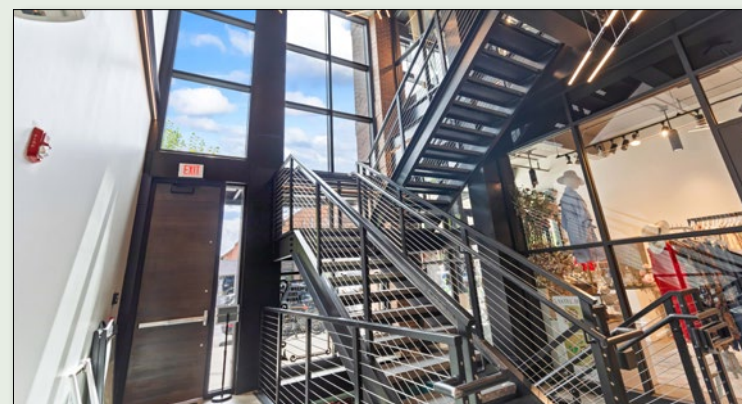
Building Size

33,044 SF



Lot Size

0.19 AC





Investment Highlights

- ✓ **Trophy Downtown Asset** – Located on Main Street, Montana's Most Prestigious Retail Corridor
- ✓ **New Construction (2020)** – Designed by Award-Winning Locati Architects and Built to the Highest Standards
- ✓ **Tax Advantaged** – Several Million Dollars of Leasehold Improvements & FF&E Included - Opportunity to Write-Off Substantial Portion of Price by Depreciating Assets Through Bonus Depreciation
- ✓ **Diversified, Multi-Tenant Income** – High-End Clothing Retailers (STIO & Belle Shops), Premier Dining (Brigade, est.1864), Executive Suites (Regus – LON: IWG), and Rooftop Cell Lease (T-Mobile – NASDAQ: TMUS)
- ✓ **Stable Cash Flow** – Long-term NNN Leases (6.4 Years of WALT) with Significant Annual Increases Across Tenant Mix
- ✓ **Rapid Market Growth** – Bozeman Population has Exploded by 60%+ Since 2010 – Outpacing Nearly Every Micropolitan Market Nationwide
- ✓ **1 Hour to Big Sky, MT** – Global Luxury Vacation Destination – Includes Big Sky Resort (Ikon Pass), Yellowstone Club, Montage Big Sky, Spanish Peaks Mountain Club, and the upcoming 6-Star Ski Resort One&Only Moonlight Basin
- ✓ **Major Tourism Hub** – 4.5M+ Yellowstone Visitors Annually – Bozeman Yellowstone Airport (BZN) is 15 Minutes Away & is Montana's Busiest Airport
- ✓ **Supply-Constrained Submarket** – Only New Ground-Up Development on Main Street's Core Stretch
- ✓ **Major Employer Headquarters Nearby:** Oracle (RightNow), Gibson Guitars, Schedulicity, Simms Fishing, OnX Maps, Murdoch's Ranch & Home Supply, Snowflake Inc. – “#1 Micropolitan Area with the Strongest Economy” (POLICOM)
- ✓ **Proximity to Montana State University (MSU)** – 17,000+ Students; Largest University in the State with Major Research and Innovation Centers

Bozeman-Yellowstone
International Airport
17 min / 12.6 miles



THE
OSBORNE

E MAIN STREET

Blackbird Kitchen

BRC
Bozeman Running Co.

First Security Bank
Success. Together.

DTN
BZN

5

Nova

BOZEMAN SYMPHONY
Norman Hyde, Music Director

Dee-Dee

workiva

TIRE RAMA

SIMMS

CAFÉ M
COCKLES

KESTREL

90

SIMKINS

90

Montana State University
5 min / 1.5 miles
Student Enrollment
(17,000 Students)

Stacking Plan



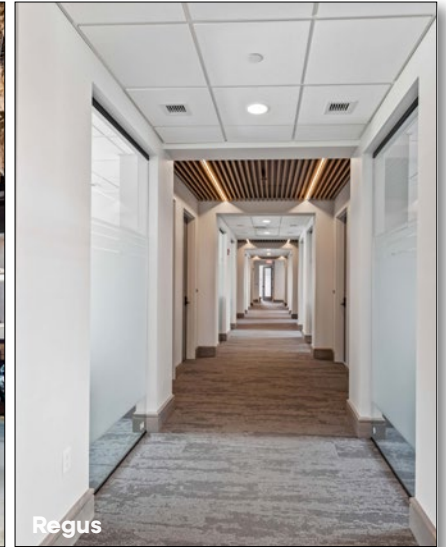
Property Photos



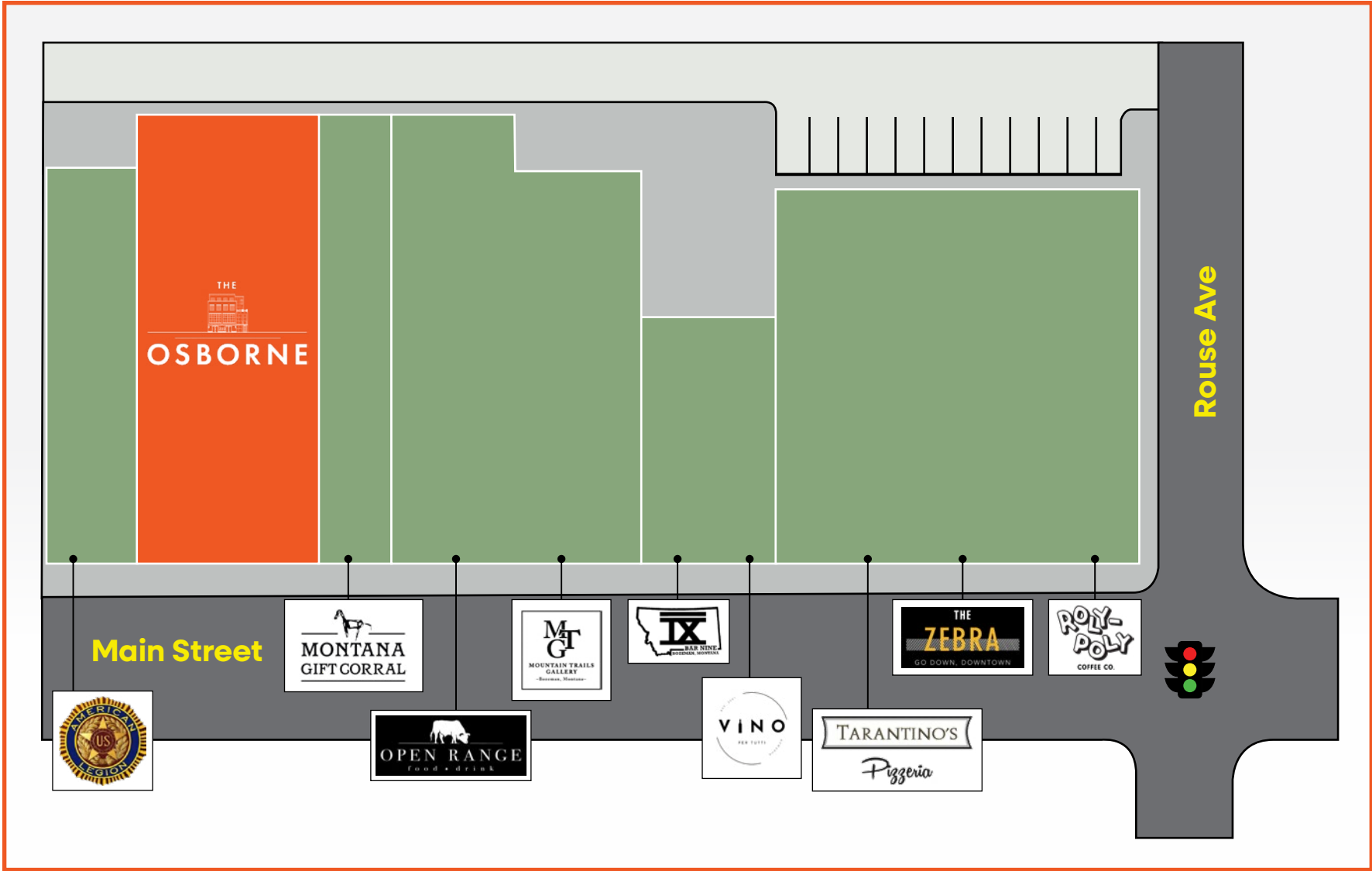
Surrounding Downtown Bozeman



Interior Photos



Site Plan



Downtown Bozeman Overview

Downtown Bozeman is a dynamic, walkable district at the heart of one of the West's most coveted cities. With hundreds of locally owned shops, award-winning restaurants, historic architecture, and a thriving arts and culture scene, Main Street Bozeman has become the beating heart of Montana's urban mountain lifestyle.

The district draws foot traffic from students, tech workers, outdoor enthusiasts, and affluent tourists. Anchored by institutions like the Ellen Theatre, Museum of the Rockies, and Montana State University just minutes away, Downtown Bozeman offers an unmatched blend of charm, sophistication, and year-round vitality. Major seasonal events, including the Sweet Pea Festival, Christmas Stroll, and Downtown Art Walk, further elevate retail and hospitality demand.

With extremely limited inventory and virtually no available redevelopment sites remaining, Main Street assets like The Osborne represent the highest tier of location-driven commercial real estate in the state.



Bozeman in the News



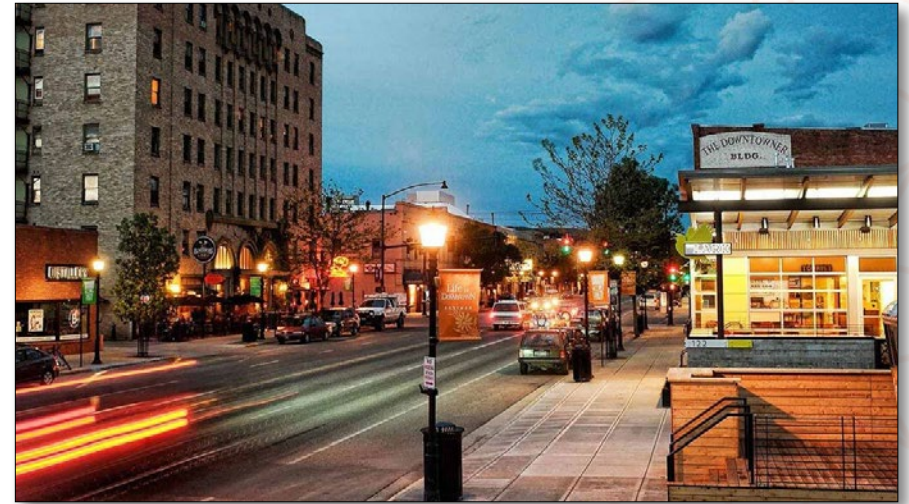
“Bozeman’s Population Growth Surpasses National Average”

Bozeman Real Estate Group (2024)

Bozeman, Montana’s Growth Over the Last Decade: Population, Housing, MSU, and Land Conservation

Bozeman, Montana, has undergone significant growth over the past decade, becoming one of the fastest-growing cities in the United States. From rising population numbers and soaring home prices to Montana State University’s expanding enrollment and increased land conservation efforts, Bozeman’s transformation reflects a dynamic balance between development and preservation. Let’s explore the key factors driving Bozeman’s growth over the last 10 years and what it means for the future of this vibrant mountain town...

[CLICK FOR ARTICLE](#)



“Montana’s High-Tech Industry Expands Rapidly”

Montana High Tech Business Alliance (2024)

Montana’s Largest Tech Hub

As Montana’s largest tech hub, over one-third of Montana High Tech Business Alliance members reside in the Bozeman area. The city’s Cannery District includes secondary offices for innovative tech companies like onX, which produces powerful mapping software, and Figure, a FinTech company leveraging blockchain.

Many fast-growing Bozeman-based startups have been featured on the Alliance’s annual Companies to Watch lists, including Resilient Computing, a spin-off from MSU that builds ultra-reliable computers that are malware-resistant and can withstand space radiation...

[CLICK FOR ARTICLE](#)

Bozeman in the News



“Bozeman Airport Sees Record-Breaking Passenger Numbers”

KBZK (January 2025)

Bozeman Yellowstone International Airport saw record-breaking traveler numbers in 2024

BOZEMAN — Bozeman Yellowstone International Airport (BZN) had another record-breaking year as passenger numbers continued to climb. Over 2024, the airport saw a 7.2% increase in passengers—from more than 2.4 million in 2023 to 2.6 million in 2024.

The airport has begun a second expansion that started about a year ago and is expected to support the growing number of passengers. Airport President and CEO Brian Sprenger says that in the next two years, patrons will see three new baggage claim carousels, each one...

[CLICK FOR ARTICLE](#)



“Montana Sees Record Visitors in 2024...”

MontanaRightNow (January 2025)

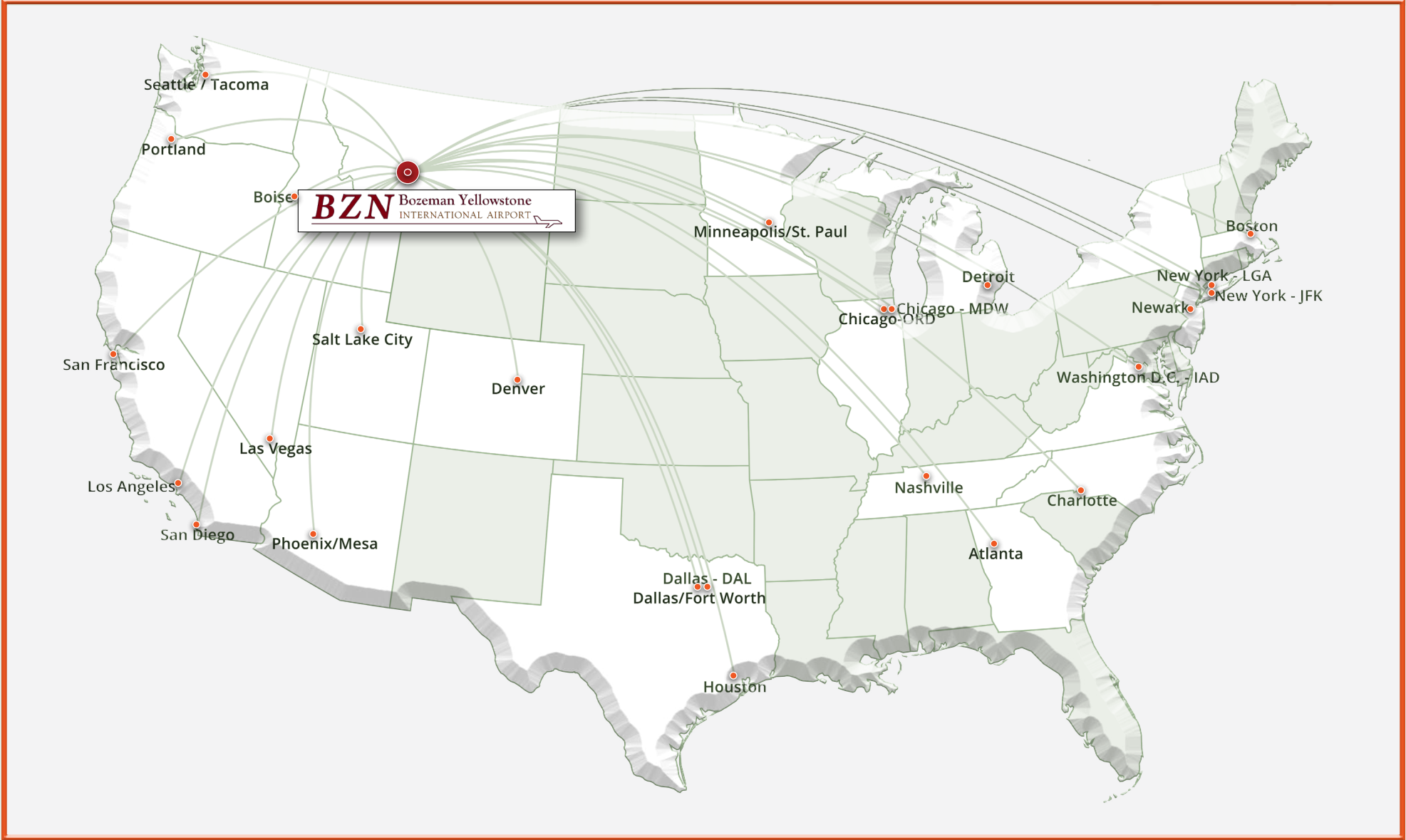
MONTANA -The Montana Institute for Tourism and Recreation Research (ITRR) recently released its annual report on estimated tourism spending for 2024.

In 2024, Montana experienced an increase in travelers but a decline in tourist spending compared to 2023. This indicates a shift in traveler behavior, according to the report.

Kara Grau, Assistant Director of Economic Analysis at ITRR, noted a change in travel patterns, saying, “We definitely saw a little bit of a shift in travel patterns this past year in 2024.”...

[CLICK FOR ARTICLE](#)

Bozeman Direct Airline Routes Map



Big Sky, Montana

Tucked into the soaring peaks of southwest Montana, Big Sky has evolved into one of North America's most exclusive alpine destinations. With its sweeping vistas, luxury resorts, and unrivaled access to outdoor adventure, Big Sky rivals iconic mountain enclaves like Aspen and Jackson Hole – but with a distinctly untamed Montana spirit.



Key Features

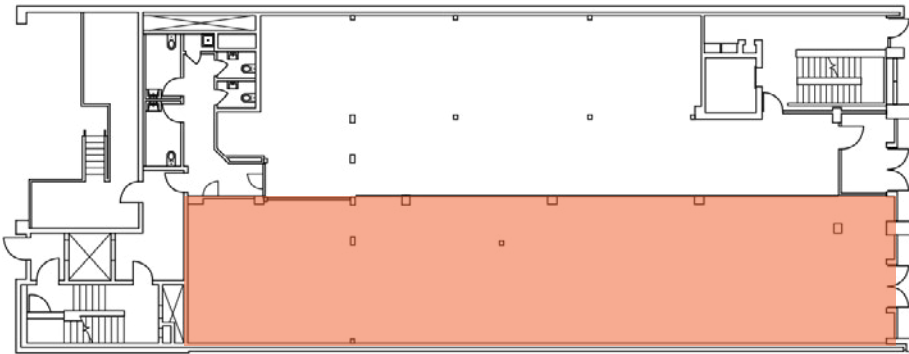
- ✓ **Elite Mountain Destination** – Home to Big Sky Resort, offering over 5,800 acres of skiable terrain and some of the longest vertical runs in North America.
- ✓ **Luxury at Altitude** – Anchored by the five-star Montage Big Sky, the ultra-private Yellowstone Club, and the forthcoming One&Only Moonlight Basin – the first U.S. location for the six-star global resort brand.
- ✓ **High-Profile Demographic** – A magnet for Fortune 500 executives, professional athletes, and discerning global travelers seeking privacy, prestige, and year-round adventure.
- ✓ **Explosive Growth, Limited Supply** – Booming demand for high-end real estate has fueled luxury development while maintaining a deliberate pace to preserve exclusivity.
- ✓ **Year-Round Playground** – World-class skiing, fly fishing, hiking, mountain biking, and golfing across an unspoiled alpine canvas.
- ✓ **Proximity to Yellowstone** – Just 50 miles from the entrance to Yellowstone National Park – with Bozeman Yellowstone International Airport less than 1.5 hours away.
- ✓ **Economic Powerhouse** – An estimated \$2.28 billion economic impact – representing over 4% of Montana's statewide GDP.
- ✓ **Private, Purpose-Built Communities** – Includes Spanish Peaks Mountain Club and the Yellowstone Club – complete with golf courses, ski-in/ski-out estates, and dedicated concierge services.
- ✓ **Discreet Luxury, Wild Surroundings** – Where luxury real estate meets wide-open landscapes – offering the rare blend of privacy, sophistication, and natural grandeur.

Tenant Overview



STIO is a Jackson, Wyoming-based outdoor apparel company with 12 brick & mortar locations known for premium, design-forward performance gear inspired by mountain life. Its Bozeman location – the brand's largest store to date – serves as a flagship retail hub, offering technical outerwear, everyday lifestyle apparel, and gear tailored to outdoor enthusiasts, skiers, and conservation-minded consumers. The brand's expansion reflects strong momentum in the premium activewear sector, with a fast-growing national footprint and a loyal direct-to-consumer customer base.

STIO's tenancy at *The Osborne* taps directly into Bozeman's affluent, recreation-driven population and its reputation as a gateway to Yellowstone and Big Sky. The store benefits from a prime Main Street frontage and steady tourist foot traffic, while STIO's brand positioning enhances the prestige of the asset. As a digitally native brand choosing brick-and-mortar in Bozeman, STIO brings long-term consumer relevance, high per-square-foot sales potential, and synergy with the property's upscale tenant mix.



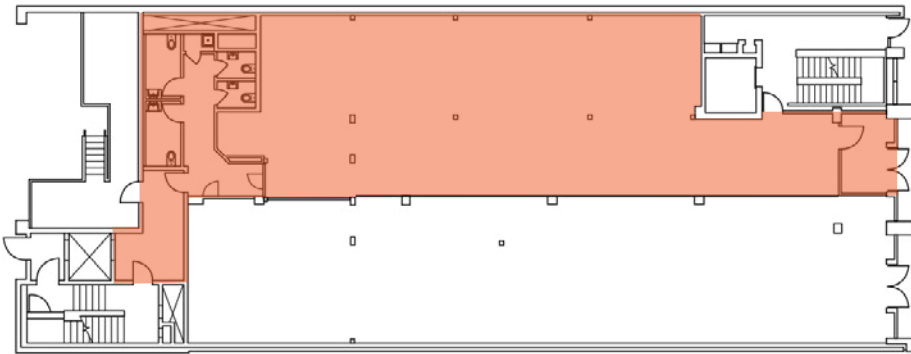
Tenant Overview

Belle Shops

Belle Shops
belleshops.com

Belle Shops is a luxury home, jewelry, and lifestyle boutique with 9 brick & mortar locations and roots in Jackson Hole, Wyoming. Known for its curated selection of fine tableware, decorative pieces, and locally inspired gifts, Belle targets both well-heeled tourists and design-focused locals seeking elevated home goods and personal items. The brand's emphasis on craftsmanship and exclusivity aligns with the tastes of Bozeman's growing population of second-homeowners, young professionals, and upwardly mobile families.

Positioned prominently at *The Osborne*, Belle enhances the building's retail cachet and captures discretionary spending from one of Montana's wealthiest micropolitan areas. The boutique format creates high-margin sales with low operational footprint, while its elevated visual merchandising contributes to street-level appeal. Belle's presence signals a broader trend of luxury retailers planting flags in destination markets previously underserved by premium brands.



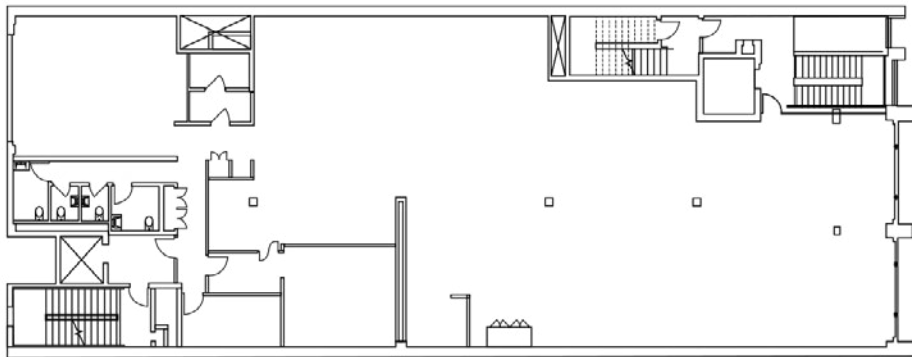
Tenant Overview

brigade

Brigade
Brigadebzn.com

Brigade is a locally operated, chef-driven restaurant offering a modern interpretation of Montana cuisine with a fine-dining edge. Located on the second floor of *The Osborne*, the restaurant combines elevated menu offerings—such as bison short ribs and duck confit—with a sophisticated ambiance featuring folding windows, a wraparound bar, and refined mountain design. Brigade draws consistent demand from both locals and high-end visitors, with a reputation for quality, service, and curated dining experiences.

As the food-and-beverage anchor of *The Osborne*, Brigade generates high-impact evening traffic, strengthens second-floor activation, and provides a unique experiential draw that enhances the building's brand. Its long-term lease with annual escalations contributes stable income while supporting synergistic foot traffic for surrounding retailers. Brigade's concept exemplifies the evolution of Bozeman's hospitality market and solidifies *The Osborne's* status as a destination property.



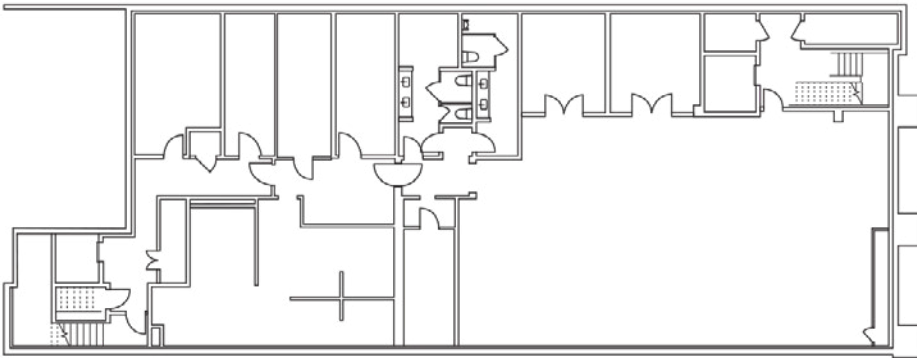
Tenant Overview



est.1864 Noir Bar & Restaurant
est1864bozeman.com

Est.1864 is an intimate, Prohibition-style cocktail bar tucked beneath *The Osborne's* ground floor, operated by the Okay, Cool hospitality group. The venue blends vintage interiors, dim lighting, and a creative cocktail program to evoke a true speakeasy feel—drawing locals and tourists alike who seek a memorable and elevated nightlife experience. With small plates, curated spirits, and an exclusive ambiance, est.1864 serves as a go-to location for date nights, private gatherings, and upscale evening outings.

The tenant's unique lower-level footprint maximizes income on a space often underutilized in mixed-use assets. Est.1864 complements *The Osborne's* retail and restaurant offerings by diversifying use cases and extending the building's operating hours late into the evening. The concept's social media visibility, loyal following, and high-margin beverage model make it both a cultural and financial asset, enhancing tenant mix depth without competing for daytime foot traffic.



Tenant Overview

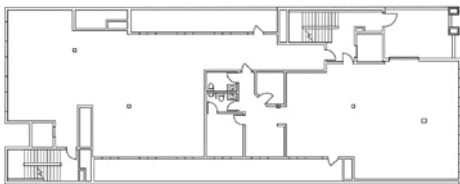


Regus
regus.com

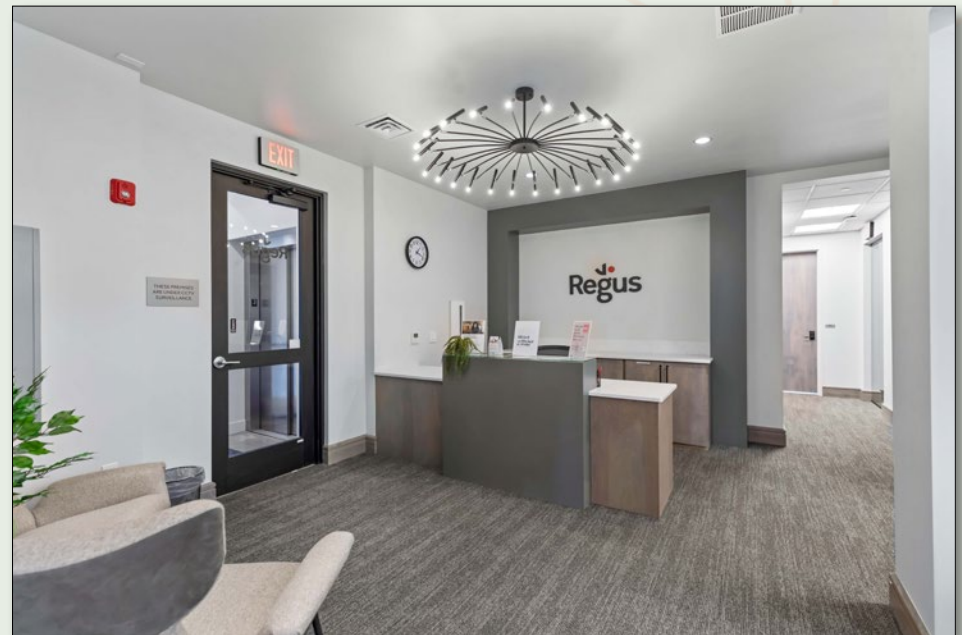
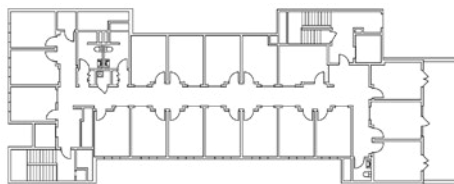
Regus, a division of the publicly traded International Workplace Group (LON: IWG), is a global leader in flexible workspace solutions with over 3,000 locations worldwide. At *The Osborne*, Regus occupies the third and fourth floors, offering private offices, shared coworking space, and meeting rooms with premium finishes and sweeping Main Street views. The Bozeman location serves the city's growing base of remote professionals, tech startups, and mobile business owners seeking Class A office alternatives without long-term commitments.

The presence of Regus diversifies *The Osborne's* income streams and captures rising demand for flexible office space in a market with limited Class A inventory. It also drives weekday traffic to surrounding retail and dining tenants while providing stable, creditworthy tenancy. With workspace trends increasingly favoring hybrid models and smaller satellite offices in secondary markets, Regus is well-positioned to benefit from continued demand in Bozeman's business and innovation sectors.

3rd Floor



4th Floor



Tenant Overview

T-Mobile T-Mobile Cell Tower

T-Mobile US, Inc. (NASDAQ: TMUS) is one of the nation's largest wireless carriers, serving over 110 million customers with a growing 5G infrastructure network. At The Osborne, T-Mobile maintains a rooftop telecommunications lease, utilizing the property's height and location to deliver reliable coverage throughout Bozeman's dense downtown corridor. As a passive-use tenant, the lease provides consistent cash flow without occupying traditional leasable interior space.

This type of rooftop tenancy offers institutional-grade income with minimal management burden—featuring annual rent escalations and multiple renewal options. T-Mobile's investment-grade credit rating and long-term infrastructure needs ensure durable income that enhances the property's appeal to risk-conscious investors. The lease structure also allows ownership to monetize air rights, maximizing the full vertical potential of The Osborne.

LEASE SUMMARY

Headquarters	Bellevue, WA
Stock Ticker	NASDAQ: TMUS
Market Cap	\$180B+ (2025)



Demographics

5 Mile Radius:



Total Population: 66,388
Households: 27,978
Daytime Population: 53,039
Median Age: 31.2



Average Household Income: \$132,207
Median Household Income: \$96,064

10 Mile Radius:



Total Population: 91,384
Households: 37,848
Daytime Population: 69,297
Median Age: 33.6



Average Household Income: \$139,161
Median Household Income: \$100,008

20 Mile Radius:



Total Population: 115,639
Households: 47,182
Daytime Population: 81,323
Median Age: 34.5



Average Household Income: \$136,034
Median Household Income: \$99,298



Demographics - 30 Minutes Drive



TOTAL RETAIL
SALES

Includes F&B



\$495,768,605

EDUCATION

Bachelor's Degree
or Higher



66%

OWNER OCCUPIED
HOME VALUE

Average



\$719,762

TAPESTRY SEGMENTS

College Towns 5,988 households	Bright Young Professionals 2,967 households	Emerald City 2,738 households
Socioeconomic Traits	Socioeconomic Traits	Socioeconomic Traits
About half the residents are enrolled in college, while the rest work for a college or the services that support it.	Residents young, educated, working professionals. Labor force participation rate of 72% is higher than the US rate, generally white-collar work.	Young and mobile, they are more likely to rent. Half have a college degree and a professional occupation. Incomes close to the US median.
Household Types	Household Types	Household Types
These are nonfamily households with many students living alone or with roommates for the first time.	Household type is primarily couples, married (or unmarried), with above-average concentrations of both single-parent & single-person households.	Single-person and nonfamily types make up over half of all households.
Typical Housing	Typical Housing	Typical Housing
Single Family	Single Family	Single Family

ANNUAL HOUSEHOLD SPENDING

\$4,369	\$2,390	\$7,742	\$289	\$6,795
Eating Out	Apparel & Services	Groceries	Computer & Hardware	Health Care

KEY FACTS

- ✓ Population: 48,855
- ✓ Median Age: 29.4
- ✓ Median Household Income: \$75,336
- ✓ Daytime Population: 64,205

THE
OSBORNE

233 E Main Street Bozeman, MT



**CHARTER
REALTY**


**CHARLOTTE
DURHAM**

Investment Contact:

Spencer O'Donnell

Managing Director
Charter Realty

MT Broker License No. RRE-BRO-LIC-80052
(714) 400-6267 | spencer@charterrealty.com

Andrew Inches

Director
Charter Realty
License No. RRE-RBS-LIC-70850

(406) 581-6595 | andrew@charterrealty.com

Charlotte Durham

Broker
Big Sky Sotheby's International Realty
License No. RRE-BRO-LIC-52545
(406) 581-8891 | c@charlottenco.co

This brochure contains select information pertaining to the business and affairs of the subject property for sale. It has been prepared by Charter Realty. This brochure may not be all-inclusive or contain all of the information a prospective purchaser may desire. The information contained in this brochure is confidential and furnished solely for the purpose of a review by a prospective purchaser of the Property. It is not to be used for any other purpose or made available to any other person without the written consent of Seller or Charter Realty. The material is based in part upon information supplied by the Seller and in part upon financial information obtained from sources it deems reliable. Neither Owner, nor their officers, employees, or agents makes any representation or warranty, express or implied, as to the accuracy or completeness of this brochure or any of its contents, and no legal liability is assumed or shall be implied with respect thereto. Prospective purchasers should make their own projections and form their own conclusions without reliance upon the material contained herein and conduct their own due diligence.

By acknowledging your receipt of this brochure from Charter Realty, you agree:

- The brochure and its contents are confidential;
- You will hold it and treat it in the strictest of confidence; and
- You will not, directly or indirectly, disclose or permit anyone else to disclose this brochure or its contents in any fashion or manner detrimental to the interest of the Seller.

Owner and Charter Realty expressly reserve the right, at their sole discretion, to reject any and all expressions of interest or offers to purchase the Property and to terminate discussions with any person or entity reviewing this brochure or making an offer to purchase the Property unless and until a written agreement for the purchase and sale of the Property has been fully executed and delivered.

If you wish not to pursue negotiations leading to the acquisition of the property or in the future you discontinue such negotiations, then you agree to purge all materials relating to this Property including this brochure.

A prospective purchaser's sole and exclusive rights with respect to this prospective transaction, the Property, or information provided herein or in connection with the sale of the Property shall be limited to those expressly provided in an executed Purchase Agreement and shall be subject to the terms thereof. In no event shall a prospective purchaser have any other claims against Seller or Charter Realty or any of their affiliates or any of their respective officers, directors, shareholders, owners, employees, or agents for any damages, liability, or causes of action relating to this solicitation process or the marketing or sale of the Property.

This brochure shall not be deemed to represent the state of affairs of the Property or constitute an indication that there has been no change in the state of affairs of the Property since the date of this brochure.

Image Disclaimer

All photographs, renderings, maps, and other visual materials contained in this brochure are provided solely for illustrative and informational purposes. Some images may include stock photography or digitally enhanced visuals and are not necessarily representative of the actual condition, features, or surroundings of the property. Charter Realty and the Seller make no representations or warranties, express or implied, as to the accuracy, authenticity, or relevance of any images provided. No guarantees are made regarding current property conditions, and no part of the visual content should be relied upon as forming the basis for any investment decision. Prospective purchasers are advised to conduct independent inspections and due diligence.

Copyright Disclaimer

All images, illustrations, and other visual content included in this brochure are either the property of Charter Realty, licensed for use, or believed to be in the public domain. Any inadvertent use of copyrighted material is unintentional. If you are the rightful owner of any image used herein and believe it has been included in error, please contact Charter Realty immediately. Upon notification, we will promptly remove or replace the material in question.

Charter Realty makes no guarantees, representations, or warranties of any kind, expressed or implied, regarding the information including, but not limited to, warranties as to content, accuracy, and reliability. This publication is the copyrighted property of Charter Realty and/or its licensor(s) © 2024. All rights reserved.